

**BALTIMORE COUNTY PUBLIC SCHOOLS**

**DATE:** November 3, 2009

**TO:** **BOARD OF EDUCATION**

**FROM:** Dr. Joe A. Hairston, Superintendent

**RE:** **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

**ORIGINATOR:** J. Robert Haines, Esq., Deputy Superintendent

**PERSON(S):** Rick Gay, Manager, Office of Purchasing  
Michael G. Sines, Executive Director, Department of Physical Facilities

**RECOMMENDATION**

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts  
Board Exhibit – November 3, 2009**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Audio Visual Supplies and Equipment; Elementary, Secondary, and Special Education Media Supplies; and Vocal Music Supplies  
**Contract #:** PCR-240-09, PCR-241-09, MWE-816-09, MWE-817-09, MWE-818-09, MBU-517-09

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** N/A  
**Estimated modification amount:** N/A  
**Estimated total award value:** N/A  
**New estimated total award value:** N/A

**Board meeting date:** November 3, 2009

**Description:**

The Board approved these contracts on April 21, 2009. This contract modification consists of assignment and assumption and consent to assignment of the above contracts to Visual Sound, Inc., from Kunz, Inc. Visual Sound is assuming Kunz's current contracts. It will provide these services as currently provided under the existing contracts.

**Recommendation:**

Award of contract modification is recommended to:

Visual Sound, Inc.

Boomall, PA

**Responsible school or office:**

Department of Curriculum and Instruction

**Contact person:**

**Funding source:**

Operating budget

**2. Contract Modification:** Business Services Platform  
**Contract #:** RGA-147-08 (Maryland Department of Public Safety and Correctional Services #DPSCS IT & CD 2005-46)

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** 9/18/12  
**Estimated annual award value:** \$ 850,000  
**Estimated modification amount:** \$ 850,000  
**New estimated total award value:** \$ 1,700,000

**Board meeting date:** November 3, 2009

**Description:**

The business services platform (BSP) from Allen Systems Group (ASG) was approved at the meeting of September 18, 2007. The BSP software is designed to monitor, manage, and report technology services provided to BCPS employees and students, as well as to prevent interruption of those services. The ASG software suite includes a configuration management database solution, asset management, infrastructure management, password reset and identification management, service desk management, and end-user performance management applications.

In order to make full and effective use of the software, it is necessary to increase the scope of the implementation to include additional licenses, to add an application that more efficiently and effectively schedules and executes batch jobs, and to utilize implementation services.

**Recommendation:**

Award of contract modification is recommended to:

Allen Systems Group, Inc.

Naples, FL

**Responsible school or office:**

Department of Technology

**Contact person:**

Michael Goodhues

**Funding source:**

Operating budget

**3. Contract Modification:** Security System/Access Control Installations, Repairs, Parts, and Preventative Maintenance

**Contract #:** JMI-603-08

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A

**Estimated annual award value:** N/A

**Estimated modification amount:** N/A

**Estimated total award value:** N/A

**New estimated total award value:** N/A

**Board meeting date:** November 3, 2009

**Description:**

The Board approved this contract on December 18, 2007. This contract modification consists of assignment and assumption and consent to assignment of the above contract to ASG Security, LLC, from NetVersant-Mid-Atlantic, Inc. ASG Security, LLC, is assuming the current service contracts of NetVersant-Mid-Atlantic, Inc., to provide security system/access control and related services to BCPS. ASG Security, LLC, is one of five contractors providing these services.

**Recommendation:**

Award of contract modification is recommended to:

ASG Security, LLC

Beltsville, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Operating budget

**4. Contract Modification:** Supplemental Reading Resources and Professional Development

**Contract #:** JNI-773-10

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** Until replaced

**Estimated annual award value:** \$ 3,438,840

**Estimated modification amount:** \$ 282,900

**New estimated total award value:** \$ 3,721,740

**Board meeting date:** November 3, 2009

**Description:**

This contract consists of the purchase of replacement and consumable student reading materials for the Reading Research Laboratories Project that was approved by the Board on August 25, 2009.

**Recommendation:**

Award of contract modification is recommended to:

American Reading Company

King of Prussia, PA

**Responsible school or office:**

Department of Special Programs, PreK-12

**Contact person:**

Sonja Karwacki

**Funding source:**

Title I budget

**5. Contract:** Cohort – BCPS Curriculum Leadership 3: Middle School Math Teachers  
**Contract #:** RGA-919-10

**Term:** 1 year, 4 mos.      **Extension:** 0      **Contract Ending Date:** 5/31/11  
**Estimated annual award value:** \$ 54,000  
**Estimated total award value:** \$ 54,000

**Board meeting date:** November 3, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for six graduate-level courses for a total of 18 credits for BCPS teachers to focus on school-based curriculum and instructional improvement.

**Recommendation:**

Award of contract is recommended to:

Johns Hopkins University School of Education    Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Barbara Bisset

**Funding source:** Operating budget

**6. Contract:** Cohort – BCPS Curriculum Leadership 3: Middle School Principals  
**Contract #:** RGA-920-10

**Term:** 1 year, 4 mos.      **Extension:** 0      **Contract Ending Date:** 5/31/11  
**Estimated annual award value:** \$ 36,000  
**Estimated total award value:** \$ 36,000

**Board meeting date:** November 3, 2009  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for four graduate-level courses for a total of 12 credits for BCPS teachers to focus on school-based curriculum and instructional improvement.

**Recommendation:**

Award of contract is recommended to:

Johns Hopkins University School of Education      Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Barbara Bisset

**Funding source:** Operating budget

7. **Contract:** Cohort – BCPS Curriculum Leadership 3: Middle School Science Teachers

**Contract #:** RGA-921-10

**Term:** 1 year, 4 mos.      **Extension:** 0      **Contract Ending Date:** 5/31/11

**Estimated annual award value:** \$ 54,000

**Estimated total award value:** \$ 54,000

**Board meeting date:** November 3, 2009

**Bid issued:** N/A

**Pre-bid meeting date:** N/A

**Due date:** N/A

**No. of vendors issued to:** N/A

**No. of bids received:** N/A

**No. of no-bids received:** N/A

**Description:**

This contract consists of six graduate-level courses for a total of 18 credits for BCPS teachers to focus on school-based curriculum and instructional improvement.

**Recommendation:**

Award of contract is recommended to:

Johns Hopkins University School of Education      Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** Barbara Bisset

**Funding source:** Operating budget



**9. Contract:** Digital Photocopiers  
**Contract #:** JMI-601-10

**Term:** 5 years    **Extension:** 5 years    **Contract Ending Date:** 10/31/19  
**Estimated annual award value:** \$ 800,000  
**Estimated total award value:** \$ 8,000,000

**Board meeting date:** November 3, 2009  
**Bid issued:** July 23, 2009  
**Pre-bid meeting date:** July 30, 2009  
**Due date:** September 18, 2009  
**No. of vendors issued to:** 40  
**No. of bids received:** 11  
**No. of no-bids received:** 1

**Description:**

This contract consists of future purchasing of digital photocopiers, related maintenance services, and consumable supplies as needed.

**Recommendation:**

Award of contract is recommended to:

Advance Business Systems  
The Phillips Group of Maryland

Cockeysville, MD  
Hunt Valley, MD

**Responsible school or office:** Department of Fiscal Services

**Contact person:** Barbara Burnopp

**Funding source:** Operating budget

## **PULLED**

**10. Contract:** Distributed Antenna System  
**Contract #:** JMI-613-10 (Maryland Department of Budget and Management,  
060B9800013)  
**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:**      \$      68,000  
**Estimated total award value:**      \$      68,000

**Board meeting date:**      November 3, 2009  
**Bid issued:**      N/A  
**Pre-bid meeting date:**      N/A  
**Due date:**      N/A  
**No. of vendors issued to:**      N/A  
**No. of bids received:**      N/A  
**No. of no-bids received:**      N/A

### **Description:**

This contract consists of a distributed antenna system to be installed at Chesapeake High School.

Board Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

### **Recommendation:**

Award of contract is recommended to:

DataNetworks	Hunt Valley, MD
<b>Responsible school or office:</b>	Department of Technology
<b>Contact person:</b>	Michael Goodhues
<b>Funding source:</b>	Operating budget



**12. Contract Modification:** Consultant Services – Architectural/Engineering (A/E)  
Services – Parkville High School

**Contract #:** JMI-628-08

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A

**Estimated contract value:** \$3,109,821

**Estimated modification amount:** \$29,300

**Board meeting date:** November 3, 2009

**Description:**

On February 26, 2008, the Board gave approval for the Department of Physical Facilities to conduct contract negotiations with Smolen ■ Emr + Associates Architects, Inc., for the feasibility study portion of the Parkville High School design.

On April 8, 2008, the Board approved the expenditure of \$49,821 to Smolen ■ Emr + Associates Architects, Inc., for the development of the feasibility report.

On November 5, 2008, the Board approved the expenditure of an additional \$3,060,000 to Smolen ■ Emr + Associates Architects, Inc., for services that include the preparation of the schematic design phase, design development phase, and construction document phase documents with submissions to the state; and assistance with the advertising/bidding of construction packages, along with construction administration phase services.

This contract modification includes providing additional design services to modify the existing bus loop in order to eliminate buses from stacking on the public street and to allow both bus and vehicular access from the lighted intersection with a dedicated bus lane and dedicated vehicular egress.

**Recommendation:**

Award of contract modification is recommended to:

Smolen ■ Emr + Associates Architects, Inc.      Rockville, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**13. Contract Modification:** Construction Package Site Work (2A) Contract – West Towson Elementary School

**Contract #:** MBU-522-09

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A

**Estimated contract value:** \$1,897,500

**Estimated contingency amount:** \$284,624

**Board meeting date:** November 3, 2009

**Description:**

On April 21, 2009, the Board approved a contract of \$1,897,500 for all site work as required for the construction of the new West Towson Elementary School. At that time, a 10% contingency of \$189,750 was also approved.

An additional increase to the contingency amount from 10% (\$189,750) to 15% (\$284,624) is necessary due to the amount of unsuitable soils around the new construction site, including the site access road, parking lot, and under the building pad, already encountered.

**Recommendation:**

Award of contract modification is recommended to:

Urban N. Zink Contractor, Inc.

Chase, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

**14. Contract:** Request to Declare Surplus Property – Easement – Catonsville High School  
Farmland Tenant House

**Contract #:** RGA-127-10

**Estimated award value:** N/A

**Board meeting date:** November 3, 2009

**Description:**

Baltimore County Government is accepting a parcel of property with the tenant house on the grounds of Catonsville High School. In order to complete this transfer, it is required to grant an easement to provide public access to the tenant house.

At this time, we request Board approval to enter into an agreement whereby Baltimore County Public Schools will surplus this area to Baltimore County Government for the purpose of a utility easement right-of-way of twenty-five (25) feet wide on the Catonsville High School property for an easement to provide public access.

**Recommendation:**

Award of contract is recommended to:

Baltimore County Government

Baltimore County Maryland

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

N/A

**15. Contract:** Renovations – Food and Nutrition Services Office and Warehouse Phase II  
**Contract #:** MBU-506-10

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b>
<b>Initial estimated contract value:</b>		\$1,179,210
<b>Estimated contingency amount:</b>		117,900
<b>Estimated total award value:</b>		\$1,297,110

<b>Board meeting date:</b>	November 3, 2009
<b>Bid issued:</b>	September 17, 2009
<b>Pre-bid meeting date:</b>	September 24, 2009
<b>Due date:</b>	October 15, 2009
<b>No. of vendors issued to:</b>	29
<b>No. of bids received:</b>	14
<b>No. of no-bids received:</b>	0

**Description:**

This project consists of the completion of the final phase of additions and renovations to the Food and Nutrition Services Warehouse in Cockeysville. Work includes removal of abandoned freezers and refrigerators and conversion of an area to bulk warehouse storage with new lighting; total renovation of the office area, toilets, and support areas; ADA accessibility to office entrance and the office/support areas; completion of the automatic fire suppression system in the warehouse and office area; window replacement along with restoration of areas of the existing brick facade; new HVAC system for the office area; and new heating units for the warehouse.

**Recommendation:**

Award of contract is recommended to:

Towson Mechanical, Inc.

Timonium, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

Contract: Renovations – Food and Nutrition Services Office and Warehouse Phase II  
 Contract #: MBU-506-10

	Bidders' Names				
	Towson Mechanical, Inc.	Obrecht-Phoenix Contractors, Inc.	The Mullan Contracting Company	NTC Mazzuca Contracting, Inc.	The Lyons Construction Co. Inc.
Base Bid	\$1,109,000	\$1,125,000	\$1,145,239	\$1,198,000	\$1,182,453
Alternate #1 Add: Replacement of loading dock door and insulate dock leveler.	\$3,400	\$3,800	\$8,017	\$8,000	\$3,386
Alternate #2 Add: Clean warehouse floor and provide an epoxy coating.	\$63,300	\$58,000	\$106,518	\$55,000	\$78,529
Alternate #3 Add: Install additional ceramic wall tile in the new toilet rooms.	\$3,510	\$7,200	\$2,090	\$4,000	\$3,579
Total	\$1,179,210	\$1,194,000	\$1,261,864	\$1,265,000	\$1,267,947

	Bidders' Names				
	North Point Builders, Inc.	Warwick Supply & Equip. Co., Inc.	Phillips Way	Homewood General Contractors, Inc.	RWC Contracting Corporation
Base Bid	\$1,196,000	\$1,270,000	\$1,266,000	\$1,313,000	\$1,363,800
Alternate #1 Add: Replacement of loading dock door and insulate dock leveler.	\$9,000	\$7,000	\$8,500	\$5,500	\$7,000
Alternate #2 Add: Clean warehouse floor and provide an epoxy coating.	\$60,000	\$75,000	\$96,000	\$65,000	\$62,000
Alternate #3 Add: Install additional ceramic wall tile in the new toilet rooms.	\$3,000	\$3,000	\$3,600	\$3,000	\$3,700
Total	\$1,268,000	\$1,355,000	\$1,374,100	\$1,386,500	\$1,436,500

	Bidders' Names			
	E. Pikounis Construction Co, Inc.	MRP Contractors, LLC	Orfanos Contractors	Bob Porter Company, Inc.
Base Bid	\$1,396,000	\$1,449,170	\$1,520,000	\$1,676,000
Alternate #1 Add: Replacement of loading dock door and insulate dock leveler.	\$14,466	\$7,119	\$7,000	\$7,500
Alternate #2 Add: Clean warehouse floor and provide an epoxy coating.	\$96,400	\$113,677	\$82,000	\$99,000
Alternate #3 Add: Install additional ceramic wall tile in the new toilet rooms.	\$7,000	\$3,553	\$4,000	\$7,000
Total	\$1,513,866	\$1,573,519	\$1,613,000	\$1,789,500

**16. Contract:** Baltimore County Permits and Development Fees – George Washington Carver Center for Arts and Technology School Replacement

**Contract #:** PCR-251-10

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A

**Estimated annual award value:** \$29,845

**Estimated contingency amount:** N/A

**Estimated total award value:** \$29,845

**Board meeting date:** November 3, 2009

**Description:**

This contract consists of connection and meter fees required by the Baltimore County Government for the water and sewer service to the new George Washington Carver Center for Arts and Technology.

**Recommendation:**

Award of contract is recommended to:

Baltimore County Department of Permits and Development Management      Towson, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**17. Contract:** Construction Package Tile (9B) Contract – West Towson Elementary School

**Contract #:** MBU-508-10

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A

**Estimated annual award value:** \$68,834

**Estimated contingency amount:** 7,000

**Estimated total award value:** \$75,834

**Board meeting date:** November 3, 2009

**Bid issued:** September 17, 2009

**Pre-bid meeting date:** October 1, 2009

**Due date:** October 15, 2009

**No. of vendors issued to:** 3

**No. of bids received:** 1

**No. of no-bids received:** 0

**Description:**

This contract package includes all labor, material, equipment, and supervision necessary for the completion of all ceramic and quarry tile, ceramic wall tile and base, stone thresholds, stone sills, setting beds, and adhesives, waterproofing, crack suppression membrane, etc., as required on site for the construction of the new elementary school.

**Recommendation:**

Award of contract is recommended to:

Lach Tile & Marble

Baltimore, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

	Bidders' Names
	Lach Tile & Marble
Base Bid: 9B Tile	\$68,834
<b>Total:</b>	\$68,834