

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: June 9, 2009

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael G. Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – June 9, 2009**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Nursing Services
Contract #: PCR-297-05

Term: N/A **Extension:** N/A **Contract Ending Date:** 6/15/10

Board meeting date: June 9, 2009
Estimated annual award value: \$ 175,000
Estimated total award value: \$ 875,000
Estimated modification amount: \$ 50,000
New estimated total award value: \$ 925,000

Description:

On June 14, 2005, the Board approved this contract. This contract modification is to add two providers and to increase contract authority. These providers comply with all the requirements of the original solicitation.

Resulting from a supreme court ruling of 1999, school systems are required to provide private duty nurses for special education students, if so indicated on the student's individual education plan. Substitute nurses are required on an as-needed basis countywide for all instructional levels. All nurses hold an active license to practice nursing issued by the Maryland Board of Nursing under the Maryland Department of Health and Hygiene and also hold an active certification in cardiopulmonary resuscitation.

Recommendation:

Award of contract modification is recommended to:

All Staffing, Inc.	Pikesville, MD
Priority Nursing Care, Inc.	Randallstown, MD

Responsible school or office: Department of Student Support Services

Contact person: Dale Rauenzahn

Funding source: Operating budget

2. Contract Extension: 100 Black Men of Maryland, Inc., College Access Program –
Memorandum of Understanding

Contract #: RGA-193-06

Term: 1 year **Extension:** 0 **Contract Ending Date:** 6/30/10

Board meeting date: June 9, 2009

Estimated extension award value: \$ 95,000

Estimated total award value: \$ 95,000

Description:

On August 22, 2006, the Board approved a memorandum of understanding (MOU). The initial term of this agreement was from August 23, 2006, to December 31, 2008. A contract extension through June 30, 2009, was approved by the Board on December 2, 2008. The original contract agreement allows for an annual renewal through December 31, 2010. As required by the MOU, 100 Black Men requested renewal of the contract sixty (60) days prior to the end of the term.

Recommendation:

Award of contract extension is recommended to:

100 Black Men of Maryland, Inc., College Access Program Baltimore, MD

Responsible school or office: Area Offices

Contact person: Dr. Manuel Rodriguez, Southwest Area
Assistant Superintendent

Regina Satterfield, Southeast Area Assistant
Superintendent

Funding source: Operating budget

3. Contract Extension: Youth and Employment Training Program
Contract #: JNI-976-08

Term: 2 yrs **Extension:** **Contract Ending Date:** June 30, 2011
Estimated annual award value: \$ 209,286
Estimated total award value: \$ 418,572

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of an agreement between Baltimore County Public Schools and Baltimore County government's Office of Workforce Development, Workforce Investment Area, as of July 1, 2009, to manage and operate a youth employment and training program. This program provides staff and support to the Rosedale Alternative Center by assisting students in transition to their home schools and the world of work. The current agreement expires on June 30, 2009.

BCPS and Baltimore County now desire to contract to allow for additional compensation in subsequent years based on appropriated funding, program performance, and the Workforce Investment Area's program needs. Funding is contingent upon the receipt of funds received from the State of Maryland, the Department of Labor, Licensing, and Regulation, and the amount of funds appropriated by the Baltimore County Council. In the event that additional funds are awarded to the Workforce Investment Area, Baltimore County reserves the right to encumber additional funds and increase compensation; however, funding shall not exceed the amount appropriated in any fiscal year. All other terms, conditions, and provisions of the original contract remain in full force and effect.

Recommendation:

Award of contract is recommended to:

Baltimore County Workforce Investment Area Baltimore County, MD

Responsible school or office: Department of Student Support Services

Contact person: Dale Rauenzahn

Funding source: Life Works – Baltimore County Office of
Employment and Training Grant

4. Contract: Advertising and Marketing Services
Contract #: JMI-644-09 (Maryland Transit Administration RFQ# MTA-1211)

Term: 4 years **Extension:** 0 **Contract Ending Date:** 6/30/13
Estimated annual award value: \$ 70,000
Estimated total award value: \$ 280,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of software consulting services. Integrated Designs will provide Web site, presentation, and marketing material design, concepts, and associated services. Support will be provided on an as-needed basis for the BCPS Internet/intranet Web sites, templates, and other creative work and services.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts awarded or negotiated by other government agencies if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract is recommended to:

Integrated Designs, Inc.	Glen Burnie, MD
Responsible school or office:	Department of Technology
Contact person:	Michael Goodhues
Funding source:	Operating budget

5. Contract: Asbestos Abatement Services
Contract #: JMI-629-09

Term: 5 years **Extension:** 0 **Contract Ending Date:** 6/30/14
Estimated annual award value: \$ 1,000,000
Estimated total award value: \$ 5,000,000

Board meeting date: June 9, 2009
Bid issued: April 16, 2009
Pre-bid meeting date: April 21, 2009
Due date: May 7, 2009
No. of vendors issued to: 13
No. of bids received: 8
No. of no-bids received: 0

Description:

This on-call, time-and-material contract consists of providing skilled, certified, and licensed technicians to perform asbestos abatement services.

Recommendation:

Award of contract is recommended to:

A&I, Inc.	Baltimore, MD
A-L Abatement, Inc.	Baltimore, MD
BARCO Enterprises, Inc.	White Marsh, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Operating budget

6. Contract: BCPS Information Calendar
Contract #: MBU-540-09

Term: 1 year **Extension:** 1 year **Contract Ending Date:** 6/30/11
Estimated annual award value: \$ 30,000
Estimated total award value: \$ 60,000

Board meeting date: June 9, 2009
Bid issued: April 2, 2009
Pre-bid meeting date: April 16, 2009
Due date: May 28, 2009
No. of vendors issued to: 135
No. of bids received: 14
No. of no-bids received: 5

Description:

This contract consists of printing the BCPS Information Calendars.

Recommendation:

Award of contract is recommended to:

NPC, Inc.

Claysburg, PA

Responsible school or office:

Office of Communications

Contact person:

Kara Calder

Funding source:

Operating budget

7. Contract: Cafeteria Software Upgrade – WinSNAP to WebSMARTT
Contract #: RGA-137-09

Term: 1 year	Extension: 14 years	Contract Ending Date:	6/30/24
Estimated first year award value:		\$	56,113.75
Estimated cost per each additional year:		\$	7,168.50
Estimated total award value:		\$	156,472.75

Board meeting date:	June 9, 2009
Bid issued:	N/A
Pre-bid meeting date:	N/A
Due date:	N/A
No. of vendors issued to:	N/A
No. of bids received:	N/A
No. of no-bids received:	N/A

Description:

A bid was issued to purchase a computerized point of sale (POS) system which includes a nutritional accountability program (SNAP/WinSNAP) to track student meals and other related data. The system is currently in use in 162 school cafeterias. The initial contract to Snap Systems, Inc., for the purchase of equipment/software to provide a comprehensive food service and management system was approved by the Board on June 25, 1992. Snap Systems, Inc., has since changed its name to School-Link Technologies.

Upgrading the current version of the software, WinSNAP to WebSMARTT, will provide the Office of Food and Nutrition Services with a Web-based solution. Below are some of the advantages of utilizing this Web-based system:

- Data updates occur almost immediately or throughout the day – no time delays waiting for nightly communications
- Secure POS operations – WebSMARTT's POS runs even if the WAN is down
- Upgrades and maintenance are easier – no need to manually install software at each site

Superintendent's Rule 3215 creates guidelines and procedures for sole-source procurement only under specific guidelines. The rule permits a sole-source contract when the Office of Purchasing determines "that it would be advantageous or [that it would be] impractical to seek or utilize another source when the requirement is only available from a single source, and when the compatibility of equipment, accessories, or replacement parts is the paramount consideration." Similarly, Office of Purchasing procedures states that a sole-source purchase may arise from the following conditions: copyrighted products, such as software, publications, textbooks, media, or products (specialized and/or advanced technology) which ensure a compatible learning environment for students/faculty at various school sites. Because this is an upgrade of an existing system within BCPS, and it would be more cost effective to upgrade, no solicitation was issued.

Recommendation:

Award of contract is recommended to:

School-Link Technologies

Santa Monica, CA

Responsible school or office:

Department of Planning and Support
Operations

Contact person:

Michele Prumo

Funding source:

Operating budget

8. Contract: Cohort – Certificate for Leadership in Technology Integration 3
Contract #: RGA-977-09

Term: 1 year **Extension:** 0 **Contract Ending Date:** 12/30/10
Estimated annual award value: \$ 93,750
Estimated total award value: \$ 93,750

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of five three-credit graduate courses for school teams consisting of teachers and administrators to provide professional development experiences for developing capacity within the school for leadership in a technology integration model. The cohort will provide educators who are: highly skilled in instructional leadership, systems' change, and the integration of technology into instruction; prepared as strong technical resource professionals; able to apply research and best practices on how technology can be used to improve schools and maximize the teaching/learning process; and are able to effectively use and adapt instructional technology to influence student achievement.

Recommendation:

Award of contract is recommended to:

Johns Hopkins University School of Education Baltimore, MD

Responsible school or office: Department of Professional Development

Contact person: Verletta B. White

Funding source: Operating budget

9. Contract: Cohort – Differentiating Instruction through the Use of Technology
Contract #: RGA-991-09

Term: 1 year, 9 mos. **Extension:** 0 **Contract Ending Date:** 5/31/11
Estimated annual award value: \$ 34,286
Estimated total award value: \$ 60,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is for a cohort program to provide 12 graduate-credit hours to teachers that will enhance the knowledge and skills needed to differentiate instruction through integrating technology in the teaching and learning process.

Recommendation:

Award of contract is recommended to:

Towson University	Baltimore, MD
Responsible school or office:	Department of Professional Development
Contact person:	Verletta B. White
Funding source:	Operating budget

10. Contract: Cohort – Elementary Reading Certification 2
Contract #: RGA-978-09

Term: 2 years, 5 months **Extension:** 0 **Contract Ending Date:** 12/30/11
Estimated annual award value: \$ 62,064
Estimated total award value: \$ 150,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is a cohort program to provide five three-credit courses for 36-40 elementary teachers who could potentially be highly qualified to serve as reading teachers in elementary schools.

Recommendation:

Award of contract is recommended to:

Towson University	Baltimore, MD
Responsible school or office:	Department of Professional Development
Contact person:	Verletta B. White
Funding source:	Operating budget

11. Contract: Cohort – Graduate Certificate in the Education of Students with Autism
Contract #: RGA-979-09

Term: 1 year **Extension:** 0 **Contract Ending Date:** 8/31/10
Estimated annual award value: \$ 26,831
Estimated total award value: \$ 26,831

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is for five three-credit graduate courses. Participants will become trained leaders in special education on research-based best practices for students with autism, Asperger’s Syndrome, or other pervasive developmental disorders. The graduates of the autism program will earn a Johns Hopkins graduate certificate, which can be applied towards a master of science degree in general special education studies.

Recommendation:

Award of contract is recommended to:

Johns Hopkins University School of Education Baltimore, MD

Responsible school or office: Department of Professional Development

Contact person: Verletta B. White

Funding source: Operating budget

12. Contract: Cohort--Instructional Technology Masters 7
Contract #: RGA-980-09

Term: 3 years **Extension:** 0 **Contract Ending Date:** 12/31/12
Estimated annual award value: \$ 75,000
Estimated total award value: \$ 225,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of twelve three-credit courses. It will produce teachers who are: highly skilled in instructional leadership, systems, change, and the integration of technology into instruction; prepared as strong technical resource professionals; able to apply research and best practices on how technology can be used to improve schools and maximize the teaching/learning process; and able to effectively use and adapt instructional technology to influence student achievement.

Recommendation:

Award of contract is recommended to:

Johns Hopkins University School of Education Baltimore, MD

Responsible school or office: Department of Professional Development

Contact person: Verletta B. White

Funding source: Operating budget

13. Contract: Cohort – Post Baccalaureate Certificate in Autism Studies Program
Contract #: RGA-981-09

Term: 2 years **Extension:** N/A **Contract Ending Date:** June 2011
Estimated annual award value: \$ 48,000
Estimated total award value: \$ 96,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is a cohort program to provide 16 credit-hours to special and general educators, related-service providers, and administrators to earn a Towson University post baccalaureate certificate in autism studies.

Recommendation:

Award of contract is recommended to:

Towson University	Baltimore, MD
Responsible school or office:	Department of Professional Development
Contact person:	Verletta B. White
Funding source:	Operating budget

14. Contract: Cohort – Reading Intervention Strategies
Contract #: RGA-982-09

Term: 2 years **Extension:** 0 **Contract Ending Date:** 5/31/11
Estimated annual award value: \$ 78,750
Estimated total award value: \$ 157,500

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is for 12 credits of reading courses that will make BCPS teachers eligible for a reading teacher endorsement, and the credits would go toward the requirements for reading specialist certification. These credits would be accepted as part of the M.Ed. program at Goucher College and/or for recertification.

Recommendation:

Award of contract is recommended to:

Goucher College

Baltimore, MD

Responsible school or office:

Department of Professional Development

Contact person:

Verletta B. White

Funding source:

Operating budget

15. Contract: Cohort – Secondary English and World Languages MAAPP
Contract #: RGA-983-09

Term: 2 years **Extension:** 0 **Contract Ending Date:** June 8, 2011
Estimated annual award value: \$ 63,850
Estimated total award value: \$ 127,700

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is for a cohort to provide highly qualified and certified English and world languages' teachers utilizing the Resident Teacher Certificate. The program will provide participants the opportunity to fulfill certification requirements. Completion of all courses in this National Council for Accreditation of Teacher Education- and Maryland State Department of Education-approved teacher preparation program will lead to a Maryland Standard Professional Certificate.

Recommendation:

Award of contract is recommended to:

The College of Notre Dame	Baltimore, MD
Responsible school or office:	Department of Professional Development
Contact person:	Verletta B. White
Funding source:	Operating budget

16. Contract: Cohort – Secondary Mathematics Teacher Certification 6
Contract #: RGA-984-09

Term: 3 years **Extension:** 0 **Contract Ending Date:** 6/30/12
Estimated annual award value: \$ 50,000
Estimated total award value: \$ 150,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is for eight three-credit courses and one six-credit course for certified BCPS teachers to obtain a secondary mathematics (Grades 7-12) endorsement through mathematics and educational coursework, as well as preparation for the Praxis II content and pedagogy assessments, particularly those who are elementary-certified and teaching at the middle school level.

Recommendation:

Award of contract is recommended to:

Loyola College in Maryland

Baltimore, MD

Responsible school or office:

Department of Professional Development

Contact person:

Verletta B. White

Funding source:

Operating budget

17. Contract: Cohort – Third i-Team
Contract #: RGA-990-09

Term: 1 year, 9 mos. **Extension:** 0 **Contract Ending Date:** 5/31/11
Estimated annual award value: \$ 51,429
Estimated total award value: \$ 90,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract is for a cohort program to provide 12 credit-hours to teachers, selected by their principals, in the area of teacher research and data-driven instructional decision making.

Recommendation:

Award of contract is recommended to:

Towson University

Baltimore, MD

Responsible school or office:

Department of Professional Development

Contact person:

Verletta B. White

Funding source:

Operating budget

18. Contract: Cohort – Writing and Grammar Usage
Contract #: RGA-985-09

Term: 1 year **Extension:** 0 **Contract Ending Date:** 5/31/10
Estimated annual award value: \$ 75,000
Estimated total award value: \$ 75,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of a two semester, six-credit class in writing. These courses are intended for all teachers. This two-semester, six-credit format allows time for teachers who do not teach writing every day to refine their own understanding of “quality writing” in order to support students in achieving the goal of improved writing. Participants will have a clear understanding of the writing process and of the characteristics of quality writing. They will have strategies they can use in their classrooms to teach and reinforce quality writing. They will also review important concepts related to standards for written English and will fill in gaps in their own understanding. As a result, they will be able to recognize errors in students’ written work, and will apply strategies to assist students in finding and correcting errors.

Recommendation:

Award of contract is recommended to:

Goucher College	Baltimore, MD
Responsible school or office:	Department of Professional Development
Contact person:	Verletta B. White
Funding source:	Operating budget

19. Contract: Eighth Grade Language Arts Instructional Materials for Springboard
Contract #: JNI-758-09

Term: Until replaced **Extension:** N/A **Contract Ending Date:** Until Replaced
Estimated annual award value: \$ 145,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of purchasing SpringBoard Level III language arts curriculum materials from the College Board. The Board approved an initial purchase for these materials on July 8, 2008. The language arts department and AVID/College Board office wishes to continue the program for all middle school eighth grade students.

Recommendation:

Award of contract is recommended to:

College Board

New York, NY

Responsible school or office:

Division of Curriculum and Instruction

Contact person:

Dr. Jonathan D. Brown

Funding source:

Operating budget

20. Contract: Food Service Equipment
Contract #: MBU-541-09 (Prince George's County #1FB-122-08)

Term: 4 months **Extension:** 0 **Contract Ending Date:** 09/30/09
Estimated annual award value: \$ 133,907
Estimated total award value: \$ 133,907

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of the purchase of gas and electric convection ovens for use in the Child Nutrition Program for school meals.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows public bidding procedures.

Recommendation:

Award of contract is recommended to:

Arbutus Refrigeration
Calico Industries, Inc.

Baltimore, MD
Annapolis Junction, MD

Responsible school or office:

Department of Planning and Support
Operations

Contact person:

Michele Prumo

Funding source:

Grant funds

21. Contract: Health Center Services in Baltimore County Schools – Memorandum of Understanding

Contract #: JNI-757-09

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated annual award value: \$ \$90,000

Board meeting date: June 9, 2009

Bid issued: N/A

Pre-bid meeting date: N/A

Due date: N/A

No. of vendors issued to: N/A

No. of bids received: N/A

No. of no-bids received: N/A

Description:

This contract consists establishing a memorandum of understanding with the Baltimore County Health Department to provide health care services, health education, support services for students with special health care needs, and services for students with minor illnesses and injuries. These services will be provided in the established health care center based in public schools in Baltimore County.

Recommendation:

Award of contract is recommended to:

Baltimore County Department of Health Towson, MD

Responsible school or office: Department of Student Support Services

Contact person: Dale Rauenzahn

Funding source: Operating budget

22. Contract: Lease Renewal – Bridge Center
Contract #: RGA-136-09

Term: 5 years **Extension:** 0 **Contract Ending Date:** 2/28/15
Estimated annual award value: \$ 273,581
Estimated total award value: \$ 1,367,905

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of a renewal of the lease for the Bridge Center which expires in February 2010.

Recommendation:

Award of contract is recommended to:

Merritt Properties – EC, LLC

Baltimore, MD

Responsible school or office:

Department of Planning and Support
Operations

Contact person:

Michele Prumo

Funding source:

Operating budget

23. Contract: Maintenance, Repair, and Installation for Enzyme Treatment Systems
Contract #: MBU-534-09

Term: 5 years, 5 months **Extension:** 5 years **Contract Ending Date:** 11/30/19
Estimated annual award value: \$ 45,000
Estimated total award value: \$ 468,750

Board meeting date: June 9, 2009
Bid issued: April 16, 2009
Pre-bid meeting date: April 28, 2009
Due date: May 7, 2009
No. of vendors issued to: 26
No. of bids received: 3
No. of no-bids received: 1

Description:

This contract consists of maintaining, repairing, replacing, or adding enzyme treatment systems in approximately 59 schools.

Recommendation:

Award of contract is recommended to:

J C Ehrlich Company

Reading, PA

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Operating budget

24. Contract: Pediatric Consultative Services – Memorandum of Understanding
Contract #: JNI-756-09

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$ 150,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists establishing a memorandum of understanding with the Baltimore County Health Department to provide health care services, health education, support services for students with special health care needs, and services for students with minor illnesses and injuries. These services will be provided in the established health care center based in public schools in Baltimore County.

Recommendation:

Award of contract is recommended to:

Baltimore County Department of Health Towson, MD

Responsible school or office: Department of Student Support Services

Contact person: Dale Rauenzahn

Funding source: Operating budget

25. Contract: School Music Instrument Rental and Repair
Contract #: JNI-754-09

Term: 2 years **Extension:** 1 year **Contract Ending Date:** 6/30/12
Estimated annual award value: \$ 60,000
Estimated Total award value \$ 180,000

Board meeting date: June 9, 2009
Bid issued: April 2, 2009
Pre-bid meeting date: April 16, 2009
Due date: April 30, 2009
No. of vendors issued to: 10
No. of bids received: 5
No. of no-bids received: 0

Description:

This contract consists of a price agreement for the rental and repair of musical instruments, as well as the purchase of various materials and supplies for the music program. Vendors also submit an instrument rental/purchase plan for parents to use in selecting musical instruments for their children's use.

Recommendation:

Award of contract is recommended to:

Hess Music, Inc.	Manchester, MD
Menchey Music Service, Inc.	Hanover, PA
Music Arts Center	Frederick, MD
Stu's Music Shop, Inc.	Westminster, MD

Responsible school or office: Department of Special Programs, Pre-K - 12

Contact person: Sonja Karwacki

Funding source: Operating budget

26. Contract: Software Consulting Services
Contract #: JMI-641-09 (University of Maryland RFQ# R079952)

Term: 5 years **Extension:** 0 **Contract Ending Date:** 5/31/14
Estimated annual award value: \$ 100,000
Estimated total award value: \$ 500,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract consists of software consulting services. Planet Technologies will provide on-going support and maintenance for the BCPS Microsoft SharePoint system. Additional support will be provided on an as-needed basis for the BCPS Microsoft Exchange email system, Microsoft Active Directory system, and other Microsoft products deployed within BCPS.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts awarded or negotiated by other government agencies if the lead agency for the contract follows the public bidding procedures.

Recommendation:

Award of contract is recommended to:

Planet Technologies	Germantown, MD
Responsible school or office:	Department of Technology
Contact person:	Michael Goodhues
Funding source:	Operating budget

27. Contract: Speech, Occupational, and Physical Therapies, Audiology, and Education of the Deaf/Hard-of -Hearing Using Sign Language

Contract #: PCR-237-09

Term: 3 years **Extension:** 2 years **Contract Ending Date:** 6/30/14

Estimated annual award value: \$ 2,500,000

Estimated total award value: \$ 12,500,000

Board meeting date: June, 9, 2009
Bid issued: March 26, 2009
Pre-bid meeting date: April 16, 2009
Due date: April 29, 2009
No. of vendors issued to: 53
No. of bids received: 33
No. of no-bids received: 1

Description:

This contract consists of providing speech, occupational, and physical therapies, audiology, and education of the deaf/hard-of-hearing using sign language to students ranging in age from birth to 21. Employment of the award bidders is contingent upon the need for services as well as the availability of BCPS staff to provide services of a similar type.

Speech therapists provide screening, assessment, and treatment for direct and collaborative programming to move toward an inclusive classroom model. Therapists also develop individual education plans (IEP) and, for infants and toddlers, an individual family service plan (IFSP), and participate in admission, review, and dismissal (ARD) teams.

Physical and occupational therapists provide treatment and annual skill updating evaluations, assist in developing IEPs and IFSPs, and participate in ARD teams when appropriate.

Recommendation:

Award of contract is recommended to:

Accelerated Staffing Solutions, Inc.	Columbia, MD
All Source Recruiting, dba Ardor Health Solutions, Inc.,	Coral Springs, FL
Arbor E&T dba Care Resources	Louisville, KY
Bilingual Therapies, Inc./Procure Therapy, Inc.	Skookie, IL
CBS Therapy, Inc.	Waltham, MA
County Therapy Associates, LLC	Whiteford, MD
Cambridge HealthCare, Inc.	Chantilly, VA
Communications Solutions, Inc.	Centreville, MD
Cross Country TravCorps, Inc.	Boca Raton, FL
Educational Based Services, Inc.	Concordville, PA
ePeople Healthcare, Inc.	Sewickley, PA
Frankly Communicating, Inc.	Westminster, MD
Hearing & Speech Agency of Metro Baltimore, Inc.	Baltimore, MD

Invo Healthcare Associates, Inc.
Keystone Therapy Services, LLC
Maryland Therapy Network, Inc.
MANSEF, Inc.
MDI Medical, LLC 20
Mediscan, Inc.
MedPerm Placement, Inc. dba Therapy Consultants, Inc.
Professional Placement Resources, LLC
Progressus Therapy, LLC
RCM Healthcare Services, Inc.
Riley Bridgeforth, LLC
SLP School Staffing, Inc.
Soliant Health, Inc.
Speech & Language Professional Services, Inc.
Staffing Options & Solutions, Inc.
Staffing Plus, Inc.
Sunbelt Staffing, LLC
Travis Consulting, LLC

Jamison, PA
Fort Mills, SC
Bel Air, MD
Baltimore, MD
Norcross, GA
Woodland Hills, CA
Houston, TX
Jacksonville Beach, FL
Tampa, FL
Rockville, MD
Washington, DC
Suwanee, GA
Tucker, GA
Huntington Beach, CA
Indianapolis, IN
Haverford, PA
Tampa, FL
Largo, MD

Responsible school or office:

Division of Curriculum and Instruction

Contact person:

Dr. Jonathan D. Brown

Funding source:

Operating and grant budgets

28. Contract: Spill Prevention Control and Countermeasure Plan Services
Contract #: JMI-631-09

Term: 5 years **Extension:** 0 **Contract Ending Date:** 6/30/14
Estimated annual award value: \$ 60,000
Estimated total award value: \$ 300,000

Board meeting date: June 9, 2009
Bid issued: April 23, 2009
Pre-bid meeting date: April 28, 2009
Due date: May 14, 2009
No. of vendors issued to: 20
No. of bids received: 2
No. of no-bids received: 1

Description:

This on-call, time-and-material contract consists of providing skilled, certified, and licensed technicians to perform spill prevention control and countermeasure plan services.

Recommendation:

Award of contract is recommended to:

DataNet Engineering
KCI Technologies

Owings Mills, MD
Sparks, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Operating budget

29. Contract: Virtual Learning Support
Contract #: RGA-138-09

Term: 3 years **Extension:** 0 **Contract Ending Date:** 6/30/12
Estimated annual award value: \$ 500,000
Estimated total award value: \$ 1,500,000

Board meeting date: June 9, 2009
Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of bids received: N/A
No. of no-bids received: N/A

Description:

This contract will provide the use of virtual world, gaming, and simulation to broaden the experience and engagement of students learning in the STEM curricula. It will include consulting services for the design, development, implementation, and assessment of virtual learning environments that are cost-effective and can ultimately scale across a large organization such as BCPS.

Recommendation:

Award of contract is recommended to:

Training Port Strategies	Hunt Valley, MD
Responsible school or office:	Department of Technology
Contact person:	Michael Goodhues
Funding source:	Operating budget

30. Contract: Warehouse Lift Truck – Office of Food and Nutrition Services
Contract #: MBU-523-09

Term: 1 year **Extension:** 0 **Contract Ending Date:** 6/30/10
Estimated annual award value: \$ 80,000
Estimated total award value: \$ 80,000

Board meeting date: June 9, 2009
Bid issued: April 23, 2009
Pre-bid meeting date: April 30, 2009
Due date: May 14, 2009
No. of vendors issued to: 17
No. of bids received: 4
No. of no-bids received: 0

Description:

This contract consists of the purchase of one or more warehouse lift trucks and similar equipment, as needed, for the newly renovated food services warehouse.

Recommendation:

Award of contract is recommended to:

Eastern Lift Truck Company, Inc.

Baltimore, MD

Responsible school or office:

Department of Planning and Support
Operations

Contact person:

Michele Prumo

Funding source:

Operating budget

31. Contract Modification: Additional Design Services – Food and Nutrition Services
Warehouse Expansion and Renovation

Contract #: MBU-588-06

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated contract value: \$ \$314,744
Estimated modification amount: \$ \$94,700

Board meeting date: June 9, 2009

Description:

On November 8, 2005, the Board approved a negotiated fee with George Vaeth Associates, Inc. (GVA), to provide design, bidding, and construction administration services associated with the expansion and renovation of the Food and Nutrition Services warehouse in Cockeyville.

This fee modification is for the design and construction administration services for the final phases of the renovation of the existing warehouse and offices.

Recommendation:

Award of contract modification is recommended to:

George Vaeth Associates, Inc. Columbia, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

32. Contract Modification: Additional Design Services – Professional Development Center
Contract #: PCR-293-08 (Project 08-02)

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated contract value: \$ \$169,783
Estimated modification amount: \$ \$197,645

Board meeting date: June 9, 2009

Description:

On January 22, 2008, the Board approved a negotiated fee with Penza + Bailey Architects to provide a study for an addition to the Professional Development Center and the renovation of the existing structure.

This contract fee modification is for additional design and construction administration services of the addition that was determined feasible from the study.

Recommendation:

Award of contract modification is recommended to:

 Penza + Bailey Architects

 Baltimore, MD

Responsible school or office:

 Department of Physical Facilities

Contact person:

 Michael G. Sines

Funding source:

 Capital budget

33. Contract: Roof Replacement – Battle Grove Elementary School
Contract #: JMI-628-09

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value:	\$ 1,597,055	
Estimated contingency amount:	\$ 159,706	
Estimated total award value:	\$ 1,756,761	

Board meeting date:	June 9, 2009
Bid issued:	N/A
Pre-bid meeting date:	N/A
Due date:	N/A
No. of vendors issued to:	N/A
No. of bids received:	N/A
No. of no-bids received:	N/A

Description:

This project consists of the removal of the existing roof system, and installation of approximately 75,021 square feet of a four-ply, built-up, cold-coat surface and gravel roof system with a 20-year warranty.

Recommendation:

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (PAEJPC) / Weatherproofing Technologies, Inc. (TREMCO)	Ashburn, VA
--	-------------

Responsible school or office:	Department of Physical Facilities
--------------------------------------	-----------------------------------

Contact person:	Michael G. Sines
------------------------	------------------

Funding source:	Capital budget
------------------------	----------------

34. Contract: 1T Relocation of On-site Modular Classrooms – George Washington Carver Center For Arts And Technology Replacement

Contract #: PCR-238-09

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value: \$		217,228
Estimated contingency amount: \$		21,723
Estimated total award value: \$		238,951

Board meeting date:	June 9, 2009
Bid issued:	March 26, 2009
Pre-bid meeting date:	April 2, 2009
Due date:	April 23, 2009
No. of vendors issued to:	16
No. of bids received:	6
No. of no-bids received:	1

Description:

This contract package includes all labor, material, equipment and supervision necessary for completion of the relocation of six existing relocatable classrooms as indicated in the drawings and specifications, including, but not limited to: the disconnection of electrical and network systems; setting, leveling, and hurricane strapping of relocated classroom modulares; new electrical, network, fire alarm, and security system cabling; new security cameras; traffic bollards; wooden stairs and wooden ADA compliant ramps; paving striping; and final inspection and acceptance of installed systems.

Recommendation:

Award of contract is recommended to:

J&L Services Incorporated

Seaford, DE

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Capital budget

**BALTIMORE COUNTY PUBLIC SCHOOLS
POSTING**

Bid

Number: PCR-238-09

Bid Name: Re-Locating On-Site Modular Trailer Classrooms - George Washington Carver Center For Arts And Technology

Bidders' Names						
	J & L Services Incorporated	East Coast Electric, Incorporated	Jan-El Contracting, Incorporated	Emh Environmental, Incorporated	Modular Genius, Incorporated	Urban Francis, LLC.
Base Bid	\$ 217,228	\$ 228,882	\$ 234,000	\$ 267,200	\$ 299,850	\$ 301,000

Price includes an allowance for Industrial Hygienist services of \$10,000

35. **Contract:** Replacement of Exterior Doors – Cockeysville Middle School
Contract #: PCR-239-09

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A
Estimated annual award value: \$ 259,538
Estimated contingency amount: \$ 25,954
Estimated total award value: \$ 285,492

Board meeting date: June 9, 2009
Bid issued: May 7, 2009
Pre-bid meeting date: May 14, 2009
Due date: May 29, 2009
No. of vendors issued to: 8
No. of bids received: 5
No. of no-bids received: 0

Description:

This project consists of the removal and replacement of the school's exterior doors, frames, and other associated work.

Recommendation:

Award of contract is recommended to:

RWC Contracting Corporation

Baltimore, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Aging School Program

**BALTIMORE COUNTY PUBLIC SCHOOLS
POSTING**

Bid Number: PCR-239-09

Bid Name: Replacement of Exterior Doors - Cockeysville Middle School

Bidders' Names					
	RWC Contracting Corp	Huntington & Hopkins Inc.	Most, Inc.	E. Pikounis Construction Co., Inc.	Regional Contracting Services, LLC
Base Bid	\$259,538	\$312,461	\$378,609	Non-Responsive	Non-Responsive

36. Contract: Replacement of Windows, Blinds, and Doors – Cromwell Valley Elementary School
Contract #: MBU-501-09

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value:	\$ 619,000	
Estimated contingency amount:	\$ 61,900	
Estimated total award value:	\$ 680,900	

Board meeting date:	June 9, 2009
Bid issued:	February 5, 2009
Pre-bid meeting date:	February 12, 2009
Due date:	April 30, 2009
No. of vendors issued to:	12
No. of bids received:	6
No. of no-bids received:	0

Description:

This project consists of the removal and replacement of the school's windows, window wall systems, exterior doors, window blinds, and other associated work.

Recommendation:

Award of contract is recommended to:

E. Pikounis Construction Co. Inc.	Baltimore, MD
-----------------------------------	---------------

Responsible school or office:	Department of Physical Facilities
--------------------------------------	-----------------------------------

Contact person:	Michael G. Sines
------------------------	------------------

Funding source:	Capital budget
------------------------	----------------

**BALTIMORE COUNTY PUBLIC SCHOOLS
POSTING**

Bid Number: MBU-501-09

Bid Name: Replacement of Windows, Blinds, and Doors – Cromwell Valley Elementary School

Bidders' Names

	E. Pikounis Construction Co. Inc.	RWC Contracting Corporation	Phillips Way Inc.	Huntington & Hopkins Inc.	Towson Mechanical Inc.	JAK Construction Company Inc.
Base Bid	\$ 619,000	\$ 709,900	\$ 724,000	\$ 749,500	\$ 789,000	\$ 857,000

37. Contract: Gym Floor and Bleacher Replacement – Perry Hall Middle
Contract #: PCR-247-09 (PSC 03.007.09 ASP)

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value:	\$	137,088
Estimated contingency amount:	\$	13,709
Estimated total award value:	\$	150,797

Board meeting date:	June 9, 2009
Bid issued:	April 23, 2009
Pre-bid meeting date:	May 8, 2009
Due date:	May 21, 2009
No. of vendors issued to:	6
No. of bids received:	4
No. of no-bids received:	0

Description:

This project consists of the replacement of the existing gymnasium bleachers and wood flooring. New bleachers are four rows of seating with plastic seats with wood foot boards. The new flooring is wood with appropriate athletic markings.

Recommendation:

Award of contract is recommended to:

Master Care Flooring, Inc.

Baltimore, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Aging School Program

**BALTIMORE COUNTY PUBLIC SCHOOLS
POSTING**

Bid Number: PCR-247-09

Bid Name: Replace Gym Floor & Bleachers – Perry Hall Middle School

Bidders' Names				
	Master Care Flooring, Inc.	Most, Inc.	RWC Contracting Corporation	Huntington & Hopkins
Base Bid (Price includes an allowance for Industrial Hygienist services of \$10,000)	\$ 137,088	\$ 159,162	\$ 169,394	\$ 186,407

38. Contract: Package 3A – Concrete – Towson West Elementary School
Contract #: MBU-542-09

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value:	\$ 878,600	
Estimated contingency amount:	\$ 87,860	
Estimated total award value:	\$ 966,460	

Board meeting date:	June 9, 2009
Bid issued:	April 30, 2009
Pre-bid meeting date:	May 7, 2009
Due date:	May 21, 2009
No. of vendors issued to:	6
No. of bids received:	6
No. of no-bids received:	0

Description:

This contract package includes all labor, material, equipment, and supervision necessary for the completion of all concrete work as required on site for the construction of the new elementary school.

Recommendation:

Award of contract is recommended to:

SODY Concrete

Timonium, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Capital budget

**BALTIMORE COUNTY PUBLIC SCHOOLS
POSTING**

Bid Number: MBU-542-09

Bid Name: Package 3A-Concrete – Towson West Elementary School

Bidders' Names

	SODY Concrete	Dance Brothers Inc.	Precision Concrete
Base Bid	\$874,600	\$958,800	\$984,770
Alternate 4	\$4,000	\$5,750	\$5,500
Alternate 5		(\$4,100)	
Total	\$878,600	\$960,450	\$990,270

	Canyon Contracting	Excell Concrete Construction
Base Bid	\$1,345,000	\$1,400,000
Alternate 4	\$4,500	\$14,000
Alternate 5		
Total	\$1,349,500	\$1,414,000

39. Contract: Package 9D – Carpet and Resilient Flooring – Towson West Elementary School

Contract #: MBU-539-09

Term: N/A	Extension: N/A	Contract Ending Date: N/A
Estimated annual award value: \$		216,300
Estimated contingency amount: \$		21,630
Estimated total award value: \$		237,930

Board meeting date:	June 9, 2009
Bid issued:	March 19, 2009
Pre-bid meeting date:	March 24, 2009
Due date:	April 20, 2009
No. of vendors issued to:	3
No. of bids received:	3
No. of no-bids received:	0

Description:

This contract package includes all labor, material, equipment, and supervision necessary for the completion of all vinyl composition tile, base, vinyl trim, resilient terrazzo, slip resistant VCT, corded tile, rubber flooring, resilient athletic floor tile, sheet vinyl, resilient terrazzo tile, static dissipative VCT, area rugs and kindergarten mats, accessories, underlayments, transition strips, rubber stair treads or nosing, etc., as required on site for the construction of the new elementary school.

Recommendation:

Award of contract is recommended to:

Churchville Tile and Marble

Forest Hill, MD

Responsible school or office:

Department of Physical Facilities

Contact person:

Michael G. Sines

Funding source:

Capital budget

**BALTIMORE COUNTY PUBLIC SCHOOLS
POSTING**

Bid Number: MBU-539-09
 Package 9D – Carpet and Resilient Flooring – Towson West Elementary
Bid Name: School

Bidders Names

	Churchville Tile and Marble	A&B Flooring Systems Inc.	L&R Floors
Package 9D Base Bid	\$ 216,300	\$ 225,845	\$ 236,495
Alternate 4		\$ 210	\$ 388
Alternate 5	\$ -15,000	\$ -18,980	\$ -17,635

40. Fee Acceptance: Design Consultant Services – Sollers Point/Dundalk High School Complex

Contract #: MWE-839-09

Term: N/A **Extension:** N/A **Contract Ending Date:** N/A

Estimated contract value: \$5,925,335

Estimated contingency amount: \$ 118,500

Estimated total award value: \$6,043,835

Board meeting date: June 9, 2009

Description:

Professional architectural/engineering (A/E) services will be required to assist Baltimore County Public Schools (BCPS) with the new Sollers Point/Dundalk High School complex project. The services will include preparing schematic design, design development phase, and construction document phase; assisting with bidding and construction administration phase services; preparing estimates; and making state submissions.

On May 4, 2009, the Selection Committee met, reviewed, and discussed the proposals submitted by twenty (20) pre-qualified architectural consultants. This information was reviewed and the Selection Committee interviewed the four (4) qualified firms on May 14, 2009. The Selection Committee, based on the results of the interviews and in accordance with the Board of Education's Policy and Rule 3250, began contract negotiations with Grieves Worrall Wright & O'Hatnick, Inc., as the highest ranked firm for the project.

A fee of \$5,925,335 has been negotiated for services stated in the first paragraph. Approval of a 2% (\$118,500) contingency is also requested at this time.

Recommendation:

Award of contract is recommended to:

Grieves Worrall Wright & O'Hatnick, Inc. Baltimore, MD

Responsible school or office: Department of Physical Facilities

Contact person: Michael G. Sines

Funding source: Capital budget

41. Contract Rescission and Award: Financing of Various Motor Vehicles
Contract #: JMI-632-09

Term: 5 years **Extension:** N/A **Contract Ending Date:** 7/3/14
Estimated total award value: \$8,813,298.45

Description:

On May 5, 2009, the Board approved a contract to PNC Equipment Finance, LLC. We are requesting to rescind the award of contract to PNC Equipment Finance, LLC, due to the inability to reach agreement on mutual contract language. We have contacted the next lowest responsive and responsible bidder and they have agreed to perform services, as required, at a slightly higher cost.

This contract consists of financing for required school buses, trucks, and vans. The recommendation for the purchase of vehicles is based on selecting the financing option that provides the most cost-effective financing plan. The proposed interest rate shall be fixed, and the principal and interest will be budgeted and paid each year, on an annual basis, in accordance with an established repayment schedule. The total principal and interest will be repaid over a period of six fiscal years (July 1 through June 30), but shall not exceed a period of 61 months. The Board shall complete a delegate resolution to satisfy the official intent of the treasury regulations.

Recommendations:

Contract rescission is recommended for:

PNC Equipment Finance, LLC	Baltimore, MD
----------------------------	---------------

Award of contract award is recommended to:

Daimler Financial Services	Ft. Worth, TX
----------------------------	---------------

Responsible school or office:	Department of Fiscal Services
--------------------------------------	-------------------------------

Contact person:	Barbara S. Burnopp
------------------------	--------------------

Funding source:	Operating budget
------------------------	------------------