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BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: May 8, 2007

TO: BOARD OF EDUCATION

FROM: Dr. Joe A. Hairston, Superintendent

RE: <u>RECOMMENDATIONS FOR AWARD OF CONTRACTS</u>

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S):Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

Recommendations for Award of Contracts Board Exhibit – May 8, 2007

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

 Contract Modification: Heating, Ventilation, Air Conditioning, and Refrigeration System Installation, Preventative Maintenance, Repair, and Service
 Contract #: JMI 623-05

Term:	N/A	Extension:	N/A	Contract Ending Date:	3/31/10
Estimat	ed annual	award value:	\$	250,000	
Estimat	ed modific	ation amount	: \$	750,000	
Estimat	ed total av	vard value:	\$3	,000,000	

Description:

On March 8, 2005, the Board approved a contract for emergency and non-emergency installation services, preventative maintenance services, and repair services related to heating, ventilation, air conditioning, and refrigeration systems. Increased funding authorization is requested for the purpose of outsourcing additional work.

Recommendation:

Primary – Denver Elek, Inc.	Baltimore, MD
Secondary – R.F. Warder, Inc.	White Marsh, MD
Tertiary – Temp Air Co., Inc.	Baltimore, MD
Fourth – Fidelity Engineering Corp.	Sparks, MD
Fifth – Dynastics, Inc.	Baltimore, MD
Responsible school or office:	Department of Physical Facilities
Responsible school or office: Contact person:	Department of Physical Facilities Michael G. Sines

Contract Modification: Inspection, Maintenance, and Repair of Bleachers
 Contract #: MBU-518-07 (Howard County Public Schools #048.06.B3)

Term:	N/A	Extension:	N/A	
Estimat	ed ann	ual award value:	\$	450,000
Estimat	ed mod	lification amount	: \$	500,000
Estimat	ed tota	l award value:	\$2	,500,000

Contract Ending Date: 12/31/11

Description:

On September 19, 2006, the Board approved a contract for inspection, maintenance, and repair of bleachers. Increased funding authorization is requested for the repair of bleachers throughout the term of the contract.

Recommendation:

Modern Door & Equipment Sales, Inc. R. J. McCarville Associates, LTD T.J. Distributors, Inc.	White Plains, MD Pottstown, PA Forest Hill, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Operating budget

3.	Contract Modification:	Plumbing Services
	Contract #:	3-327-03

Term:N/AExtension:N/AContract Ending Date:12/31/07Estimated annual award value:\$ 500,000Estimated modification amount:\$ 500,000Estimated total award value:\$1,000,000

Description:

On December 17, 2002, the Board approved a contract for plumbing services. Increased funding authorization is requested to allow for increased outsourcing of general plumbing repairs.

Recommendation:

Primary – Denver Elek, Inc. Secondary – Phillips Way Tertiary – G.E. Tignall & Company Fourth – Chilmar Corporation Fifth – Madison Mechanical, Inc.	Baltimore, MD Finksburg, MD Cockeysville, MD Baltimore, MD Marriottsville, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Operating budget

4. Contract Modification: Science Materials Contract #: JNI-786-07

Term:N/AExtension:N/AContract Ending Date:06/30/09Estimated annual award value:\$222,172Estimated modification amount:\$318,600Estimated total award value:\$540,772

Description:

On September 9, 2002, the Board approved a contract for custom-designed science kits containing specific materials of instruction that were selected by the Office of Science and the science textbook review committee. Increased funding authorization is requested for the purchase of additional materials, which align with Maryland Learning Outcomes.

Recommendation:

Taylor Science Materials	Boyds, MD
Responsible school or office:	Office of Science
Contact person:	Thomas Michocki
Funding source:	Operating budget

Contract: Automatic Offset Perfector
 Contract #: MBU-515-07 (Frederick County Public Schools Contract #07-MISC-6)

Term: 2 months Exter Estimated annual award w Estimated total award val		0 \$49,577 \$49,577	Ending Date:	06/30/07
Bid issued:	N/A			
Pre-bid meeting date:	N/A			
Due date:	N/A			
No. of vendors issued to:	N/A			
No. of bids received:	N/A			
No. of no-bids received:	N/A			

Description:

This contract consists of the purchase of one Ryobi 3200 PCX Automatic Offset Perfector for BCPS' Copy and Print Services. BCPS is piggybacking a Frederick County Public Schools' contract in accordance with Maryland state law and Board policy that allow using contracts awarded by other public agencies. Pricing includes a one-year warranty from the date of installation and all parts and labor cost. The vendor's qualified technicians will provide warranty servicing.

Recommendation:

G. E. Richards Graphic Supplies	Landisville, PA
Responsible school or office:	Office of Copy and Printing Services
Contact person:	Jennifer Drury
Funding source:	Operating budget

6.	Contract:	Curriculum Training Systems	
	Contract #:	JNI-783-07	

Term:2 yearsExtensiEstimated annual award vaEstimated total award value	alue:	Contract Ending Date: \$ 53,057 \$106,114	06/30/09
Bid issued:	N/A		
Pre-bid meeting date:	N/A		
Due date:	N/A		
No. of vendors issued to:	N/A		
No. of bids received:	N/A		
No. of no-bids received:	N/A		

This contract consists of providing repair, replacement, and enhancement of existing and related Amatrol training systems. These training systems support the implementation of the industry standard skills in the electrical careers and engineering technician career completer programs approved by the Maryland State Department of Education. The original systems were purchased from Diversified Education System.

Superintendent's Rule 3215 creates guidelines and procedures for sole-source procurement only under specific guidelines. The rule permits a sole-source contract when the Office of Purchasing determines that it would be advantageous or impractical to seek or utilize another source when the requirement is only available from a single source, and when the compatibility of equipment, accessories, or replacement parts is the paramount consideration.

Recommendation:

Diversified Education Products	Berryville, VA
Responsible school or office:	Offices of Career and Technology Education
Contact person:	Leila Walker
Funding source:	Grant and operating budget

7.	Contract:	Engineering and Technology Curricula Program
	Contract #:	JNI-788-07

Term:1 yearExtensEstimated annual award valueEstimated total award value	ue:	3 years \$ 38,000 \$152,000	Contract Ending Date:	06/30/11
Bid issued:	N/A			
Pre-bid meeting date:	N/A			
Due date:	N/A			
No. of vendors issued to:	N/A			
No. of bids received:	N/A			
No. of no-bids received:	N/A			

This contract consists of an agreement with Project Lead the Way, Inc., a New York not-forprofit corporation, that provides school districts, colleges, and universities with high school and middle school engineering and technology curricula. The Maryland State Department of Education has identified Project Lead Way, Inc., as a model career completer program that is fast-track eligible under federal Perkins funding guidelines. BCPS would like to implement the Project Lead the Way pre-engineering program at the following schools beginning next year: Woodlawn High, Chesapeake High, Woodlawn Middle, Southwest Academy, and Deep Creek Middle.

Recommendation:

Project Lead the Way, Inc.	Clifton Park, NY
Responsible school or office:	Office of Science, Technology, Engineering, and Mathematics
Contact person:	Hays B. Lantz
Funding source:	Grant and operating budget

8. Contract: Financing – School Buses and Trucks Contract #: JNI-777-07

Term:5 yearsExtension:0Contract Ending Date:07/03/12Estimated total award value:\$6,546,403

Bid issued:	March 15, 2007
Pre-bid meeting date:	March 29, 2007
Due date:	April 19, 2007
No. of vendors issued to:	17
No. of bids received:	8
No. of no-bids received:	1

Description:

This contract consists of financing for the required school buses and trucks. The recommendation for the purchase of school buses is based on selecting the financing option that provides the most cost-effective financing plan. The proposed interest rate shall be fixed, and the principal and interest will be budgeted and paid each year, on an annual basis, in accordance with an established repayment schedule. The total principal and interest will be repaid over a period of six fiscal years (July 1 through June 30), but shall not exceed a period of 61 months. The financing arrangement has been coordinated with the Baltimore County Office of Budget and Finance to ensure that the annual payments required are funded in the BCPS budget.

The proposal is conditioned upon the financing being *a qualified tax-exempt obligation* within the meaning of the Internal Revenue Code, which in turn requires the Board of Education to reasonably anticipate that it and its subordinate units would not issue tax-exempt obligations in the face amount of more than \$10 million during calendar year 2006. The award of the financing shall constitute evidence of such reasonable anticipation by the Board, as well as the Board's designation of the financing as a *qualified tax-exempt obligation* within the meaning of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended. The Board of Education shall complete a delegate resolution to satisfy the official intent of the treasury regulations. Lindsey A. Rader, Esq., of Funk & Bolton, P.A., Baltimore, MD, shall serve as special tax counsel for this transaction.

Recommendation:

Sun Trust Bank	Baltimore, MD
Responsible school or office:	Office of Accounting
Contact person:	Patrick Fannon
Funding source:	Operating budget

9. Contract: Graphing Technology Workshop Contract #: JNI-787-07

Term:1 yearExtensionEstimated annual award vanEstimated total award value	lue:	\$72,280 \$72,280	nding Date:	06/30/08
Bid issued:	N/A			
Pre-bid meeting date:	N/A			
Due date:	N/A			
No. of vendors issued to:	N/A			
No. of bids received:	N/A			
No. of no-bids received:	N/A			

Description:

This contract consists of providing graphic technology workshop/graduate courses for 40 participants to take courses that include mathematic content, as well as the pedagogy of integrating graphing technology in mathematics classrooms.

Recommendation:

Award of contract is recommended to:

West Chester UniversityWest Chester, PAResponsible school or office:Office of MathematicsContact person:Pat BaltzleyFunding source:Title II grant

10. Contract: Software: Library Management System **Contract #:** JMI-601-07

2

Term: Perpetual Extension	n: 0 Contract Ending Date: N/A
Estimated total award value	: \$437,376 (software license, implementation, and training)
Renewed annually for:	\$170,341 (software maintenance/support and subscription fees)
Bid issued:	November 9, 2006
Pre-bid meeting date:	November 21, 2006
Due date:	March 16, 2007
No. of vendors issued to:	15
No. of no-bids received:	0

Description:

No. of bids received:

This contract consists of the purchase and implementation of Destiny Library Automation software that provides 24/7 access (school and home) to the resources of all BCPS school library media centers, including e-books and evaluated internet websites by a keyword, subject, or title/author search or by Maryland Voluntary State Curriculum Standards. Additionally, by applying the use of technology to effectively and efficiently manage resources and inventories, the Destiny solution will provide a union or centralized catalog of 1.6 million inventory records representing all school library media center collections. The award bidder provides the software license, data conversion services, installation, training, and ongoing technical support and maintenance.

Recommendation:

Follett Software Company	McHenry, IL
Responsible school or office:	Library Information Services
Contact person:	Della Curtis
Funding source:	Operating budget

 11. Contract Modification:
 Design Services for Systemic Renovation – Sparrows Point Middle School

 Contract #:
 MBU-593-06

Term:	N/A	Extension:	N/A	Contract Ending Date:	8/19/08
Estimat	ed ann	ual award value:		\$915,988	
Estimat	ed moo	dification amount:		3,614	
Estimat	ed tota	l award value:		\$919,602	

Description:

On November 20, 2003, the Board approved a fee acceptance with URS Corporation, Inc. During construction, a code issue related to an existing shaft condition was discovered. The Department of Physical Facilities has negotiated with the consultant for the development of code compliant design drawings.

Recommendation:

URS Corporation, Inc.	Hunt Valley, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget

12.	Contract Modification:	Construction Package Site Work (2A) – Vincent Farm
		Elementary School
	Contract #:	MWE-843-07

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimated ann	ual award	l value:	\$4,998	3,682	
Estimated mod	lification	amount	50),000	
Estimated total	l award v	alue:	\$5,048	3,682	

On December 5, 2006, the Board approved a contract for the Site Work Construction Package (Contract 2A) with Melvin Benhoff Sons, Inc. During the drilling for the geothermal wells, rock was encountered at several elevations. Specifications do not call for rock drilling. The combined change orders for the Site Work Construction Package (Contract 2A) will exceed 10%.

Recommendation:

Melvin Benhoff Sons, Inc.	Baltimore, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget

13.	Contract:	Renovations – Deep Creek Middle School
С	ontract No. :	MBU-533-07

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimat	ted ann	ual award value:		\$11,857,000	
Estimat	ted con	tingency amount:		558,550	
Estimat	ted tota	al award value:		\$12,415,550	

Bid issued:	February 8, 2007
Pre-bid meeting date:	February 20, 2007
Due date:	March 8, 2007
No. of vendors issued to:	21
No. of bids received:	4
No. of no-bids received:	1

This project consists of the replacement of the plumbing, electrical, window, and curtain wall systems; remaining HVAC system; and various school restrooms.

Recommendation:

Towson Mechanical, Inc.	Towson, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget

	Bidders' Names			
	Towson	North Point		Huntington
	Mechanical	Builders,	James W.	& Hopkins,
	Contractors	Inc.	Ancel, Inc.	Inc.
Base Bid	\$8,961,000	\$9,432,000	\$9,927,000	\$9,884,000
Alternate No. 4 Add: replace				
windows and curtain wall	1,735,000	1,650,000	1,560,000	1,925,000
Alternate No. 6 Add: provide chiller				
and auxiliary systems	686,000	660,000	800,000	733,000
Alternate No. 9 Add: renovate toilets				
T9, T10, T11, T12, T13, T14, T15,				
T16, T20, T21, T22, and T23	475,000	500,000	541,000	603,000
Total	\$11,857,000	\$12,242,000	\$12,828,000	\$13,145,000

14. Contract: Window, Blind, and Door Replacement – Prettyboy Elementary School **Contract #:** JNI-775-07

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimat	ted annual	award value:	\$360,	000	
Estimat	ted conting	gency amount:	36,	000	
Estimat	ted total av	ward value:	\$396,	000	

Bid issued:	March 15, 2007
Pre-bid meeting date:	March 20, 2007
Due date:	March 29, 2007
No. of vendors issued to:	7
No. of bids received:	4
No. of no-bids received:	0

Description:

This project consists of the removal and proper disposal of existing windows, blinds, and doors; and installation of new windows, blinds, and doors.

Recommendation:

E. Pikounis Construction Co., Inc.	Baltimore, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Aging schools program

	Bidders' Names			
	E. Pikounis North Point Builders, RWC Contracting			
	Construction Co., Inc.	Inc.	Corporation	
Base Bid	\$360,000	\$383,000	\$407,800	

15. Contract: Window, Blind and Door Replacement – Reisterstown Elementary School **Contract #:** JMI-624-07

Term: N/A Extension	n: N/A	Contract Ending Date:	N/A
Estimated annual award va	l ue: \$9	944,900	
Estimated contingency amo	unt:	94,490	
Estimated total award value	e: \$1,0)39,390	
Bid issued:	March 22, 20	07	
Pre-bid meeting date:	March 29, 20	07	
Due date:	April 26, 200	17	
No. of vendors issued to:	11		
No. of bids received:	4		

0

Description:

This project consists of the removal and proper disposal of existing windows, blinds, and doors and installation of new windows, blinds, and doors.

Recommendation:

No. of no-bids received:

E. Pikounis Construction Co., Inc.	Baltimore, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget

	Bidders' Names				
	E. Pikounis Construction Co., Inc.	Chilmar Corporation, Inc.	North Point Builders, Inc.	Mid-Atlantic General Contractors	
Base Bid	\$912,900	\$961,672	\$1,124,000	\$1,193,620	
Alternate No. 1 Add: Replace exterior doors 01, 02 and 03					
and all hardware	32,000	19,000	38,000	33,600	
Total	\$944,900	\$980,672	\$1,162,000	\$1,227,220	

16. Contract: Systemic and Programmatic Renovation – Sudbrook Magnet Middle School Contract No. : PCR-261-07

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimated	annual aw	ard value:	\$13,190,	871	
Estimated	modificati	on amount	659,	544	
Estimated	total awar	d value:	\$13,850,4	415	

Bid issued:	February 8, 2007
Pre-bid meeting date:	February 22, 2007
Due date:	March 13, 2007
No. of vendors issued to:	26
No. of bids received:	2
No. of no-bids received:	1

Description:

This project consists of required code-related issues involving the sprinkler and fire alarm systems; ADA modifications; and replacement of selected HVAC, plumbing, electrical, and window systems.

Recommendation:

Kinsley Construction Co., Inc.	York, PA
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget

	Bidders' Names		
	Kinsley Construction Co., Inc.	Phillips Way, Inc.	
Base Bid	\$11,832,871	\$11,970,000	
Alternate No. 14A Add: replace all exterior windows including			
gymnasium	1,358,000	1,900,000	
Total	\$13,190,871	\$13,870,000	

17. Contract: Construction Contract – Upgrades to Kitchen Equipment at Various Schools Contract #: MBU-551-07

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimat	ted ann	ual award value:		\$553,951	
Estimat	ted cont	tingency amount:	:	55,395	
Estimat	ted tota	l award value:		\$609,346	

Bid issued:	April 5, 2007
Pre-bid meeting date:	April 16, 2007
Due date:	April 24, 2007
No. of vendors issued to:	3
No. of bids received:	2
No. of no-bids received:	0

Description:

The existing cooler/freezer and three compartment sink will be replaced with new equipment, and a new booster heater will be installed at various schools. Demolition will include asbestos abatement and lead abatement.

Recommendation:

Chilmar Corporation, Inc.	Baltimore, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget

Construction Contract – Upgrades to Kitchen Equipment at Various Schools Contract No.: MBU-551-07

	Bidders' Names			
Items	Chilmar Corporation, Inc.		Jerry DeBar Construction Co.	
Item 1: Base Bid for Milford Mill Academy	\$62,797		\$93,800	
Item 2: Base Bid for Dumbarton Middle School	145,259		163,400	
Item 2-Alternate No. 1 Add: Provide new gas and electric hook- ups for the coking equipment	6,916		7,300	
Item 3: Base Bid for Ridgley Middle School	117,748		147,000	
Item 4: Aggregate Price for Milford Mill Academy, Dumbarton Middle School, and Ridgley Middle School		\$332,720		\$390,000
Total for Items 1, 2 and 3	\$332,720		\$411,500	
Item 5: Base Bid for Chesapeake High School	\$112,746		\$131,500	
Item 6: Base Bid for Pine Grove Middle School	108,485		132,500	
Item 7: Aggregate Price for Chesapeake High School and Pine Grove Middle School		\$221,231		\$257,000
Total for items 5 and 6	\$221,231		\$264,000	

	Utility Service – MWE-871-07	Woodla	wn Middle School	
Term: N/A Estimated annual Estimated modific Estimated total aw	ation amount:		Contract Ending Date: \$ 46,745 N/A \$ 46,745	N/A
Bid issued: Pre-bid meeting da Due date: No. of vendors issu No. of bids receive No. of no-bids receive	N/A ned to: N/A d: N/A			

Upgraded electrical and gas service is needed for the systemic renovation project. This will include the installation of wiring and piping, a new three-phase transformer, and a gas meter.

Recommendation:

BGE	Hanover, MD
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	Capital budget

19.	Request for Easement:	Utility Easement – Vincent Farm Elementary School Site
	Contract #:	MWE-870-07

Term:N/AExtension:Estimated annual award value:Estimated modification amount:Estimated total award value:	N/A N/A N/A N/A	Contract Ending Date:	N/A
Bid issued:	N/A		
Pre-bid meeting date:	N/A		
Due date:	N/A		
No. of vendors issued to:	N/A		
No. of bids received:	N/A		
No. of no-bids received:	N/A		

The Baltimore County Department of Public Works has requested a utility easement of approximately 0.006 acres, adjacent to Ebenezer Road, along the front of the Vincent Farm Elementary School site for the purpose of connecting the water service to the school. The Department of Physical Facilities has reviewed this project and determined that any existing site facilities will not be permanently disturbed. Attached to this exhibit is a plan prepared by the Baltimore County Bureau of Land Acquisition to record this easement.

Recommendation:

Permission for utility easement is recommended to:

Department of Public Works	Baltimore County, Maryland
Responsible school or office:	Department of Physical Facilities
Contact person:	Michael G. Sines
Funding source:	N/A

