BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: January 10, 2006

TO: BOARD OF EDUCATION

FROM: Dr. Joe A. Hairston, Superintendent

RE: RECOMMENDATIONS FOR AWARD OF CONTRACTS

ORIGINATOR: J. Robert Haines, Deputy Superintendent, Business Services

PERSON(S): Rick Gay, Manager, Office of Purchasing

Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

Recommendations for Award of Contracts Board Exhibit – January 10, 2006

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. Contract: Dual Purpose Paper (Copy, Laser Printers & Duplicators)

Contract #: JMI-629-06

(Anne Arundel County Public School #06CM-55)

Term: 6 month **Extension:** 6 month **Contract Ending Date:** 01/11/07 (tentative)

Estimated annual award value: \$1,200,000 **Estimated total award value:** \$1,200,000

Bid issued: November 4, 2005

Pre-bid meeting date: NA

Due date: December 8, 2005

No. of vendors issued to: 3 No. of no-bids received: 0 No. of bids received: 3

Chemstat Products, Inc. New York, NY

RIS Paper Upper Marlboro, MD

Xpedx Hanover, MD

Description:

The Baltimore Regional Cooperative Purchasing Committee (BRCPC), with Anne Arundel County Public Schools acting as the lead agency, conducted a reverse auction for paper on December 9, 2005. The solicitation requested pricing on six types of 8 ½ x 11 letter-size and 8 ½ x 14 legal-size paper. Delivery will be made to Distribution Services on an as-needed basis.

Recommendation:

Recommendation of award to:

Xpedx Hanover, MD

Responsible school or office: Distribution Services

Contact person: Chuck Raulie

2. Contract: Electricity Acquiring Agent

Contract #: PCR-223-06

Baltimore Regional Cooperative Purchasing Committee #205580

Term: 1 year **Extension:** 4 year **Contract Ending Date:** 1/10/10 (tentative)

Estimated annual award value: \$ 88,000 **Estimated total award value:** \$ 440,000

Bid issued: September 9, 2005
Pre-bid meeting date: September 16, 2005
Due date: October 11, 2005

No. of vendors issued to: 10 No. of no-bids received: 0 No. of bids received: 6

Constellation New Energy
PEPCO Energy
Reliant Energy
Select Energy
Strategic Energy
Washington Gas
Baltimore, MD
Berlin, CT
Pittsburg, PA
Herndon, VA

Description:

BCPS is contracting with a Public Service Commission licensed retail supplier to act as our agent in buying electricity on the wholesale market. This method of purchase marks a shift from buying at a fixed price on the retail market to the wholesale market. It will replace retail pricing with the low-risk flexibility of purchasing wholesale increments, overlapping over time. Approximately 90 percent of electricity will be purchased in blocks of a specified volume in the futures market. Smaller amounts of electricity will be purchased in the day-ahead market when favorable weather conditions and fuel costs dictate lower energy prices.

Proposals were evaluated based on:

Market experience

Financial viability, including recent financial statements, corporate structure, and

guaranty/surety

References

Licensing

MBE/SBE utilization

Delivery fee

Through this use of wholesale purchasing, BCPS anticipates its annual electricity cost avoidance to be \$450,000.

Recommendation:

Award of contract is recommended to:

PEPCO Energy Services, Inc. Arlington, VA

Responsible school or office: Physical Facilities/Energy Management

Contact person: Pete Dixit

3. Contract: Professional Auditing Services -- Termination

Contract #: 4-420-02

Term: 5 year **Extension:** 3 year **Contract Ending Date:** 6/31/10 (tentative)

Estimated annual award value: \$102,000 **Estimated total award value:** \$408,000

Bid issued: February 5, 2002

Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: 6
No. of no-bids received: 0

Description:

Baltimore County Public Schools has terminated the contract with KPMG of Baltimore, MD, for the delivery of professional auditing services. Termination of contract was effective on January 6, 2006, as a result of KPMG's desire to withdraw from the contract.

Recommendation:

Termination of contract with:

KPMG, LLP Baltimore, MD

Responsible school or office: Office of Accounting

Contact person: Pat Fannon

4. Contract: Special Education Therapy Services

Contract #: PCR-279-05

Term: 2 years, **Extension:** 2 year **Contract Ending Date:** 5/23/10 (tentative)

5 months

Estimated annual award value: \$200,000 **Estimated total award value:** \$900,000

Bid issued: March 3, 2005 **Pre-bid meeting date:** April 7, 2005 **Due date:** April 20, 2005

No. of vendors issued to: 20 No. of bids received: 0 No. of bids received: 9

Description:

BCPS' Office of Special Education has identified a need for an additional provider to satisfy an increase of services. In May 2005, the Board of Education approved awards of contract for providers of speech, occupational and physical therapies, audiology, and education of the deaf/hard-of-hearing using sign language, to students ranging in age from birth to age 21 years.

Services are provided in a variety of locations in the county including: elementary, middle, and high schools; special schools; infant and toddler centers; and limited home visits.

Speech therapists provide screening, assessment, and treatment for direct and collaborative programming to move toward an inclusive classroom model. Therapists also develop an Individual Education Plan (IEP) and, for infants and toddlers, an Individual Family Service Plan (IFSP), as well as participate in Admission, Review, and Dismissal (ARD) teams.

Physical and occupational therapists provide treatment and annual skill-updating evaluations, assist in developing IEDs and IFSPs, and participate in ARD teams when appropriate.

Recommendation:

Award of contract is recommended to:

Invo Health Care Associates, Inc. Doylestown, PA

Responsible school or office: Office of Special Education

Contact person: Robin Bosley

5. Contract: Teaching American History

Contract #: JNI-734-06

(U.S. Department of Education Grant #U215X050138)

Term: 3 year **Extension:** 0 **Contract Ending Date:** 9/30/08 (tentative)

Estimated annual award value: NA **Estimated total award value:** \$532,754

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

The Office of Social Studies has been awarded a three-year grant from the U.S. Department of Education to provide a teaching American history project that will help build and sustain the capacity of BCPS to provide its American history teachers with professional development. The project will focus on 30 participants, divided equally among elementary, middle, and high school teachers, who will be nominated by the principals of under-performing schools. These teachers will be trained as master teachers who will then train and support other BCPS American history teachers. The grant was written with \$422,774 allotted to the Center for History Education at the University of Maryland, Baltimore County, to provide management and design of the project, faculty, space, equipment, and food services at UMBC. The administration of the program by the center will include providing budget reports to BCPS following guidelines established by BCPS.

Also written into the grant was \$109,980 for a project evaluation. Dr. Bruce VanSledright from the College of Education at the University of Maryland, College Park, was selected to be the lead evaluator with assistance from Dr. Patricia Ann Alexander and two experienced research associates. Their evaluation plan was developed in consultation with the grant writers and the program developers. The design developed will yield valid, reliable and consistent data and analysis that provides useful feedback to use in adjusting the program to meet its goals.

Recommendation:

Recommendation of award to:

Center for History Education, UMBC Baltimore County, MD

Dr. Bruce VanSledright

University of Maryland College Park, MD

Responsible school or office: Office of Social Studies – Secondary Programs

Contact person: Rex Shepard

Funding source: U.S. Department of Education

6. Contract: Rebuild Compressor – General John Stricker Middle School

Contract #: JMI-635-06

Term: NA Extension: NA Contract Ending Date: NA

Estimated annual award value: \$53,200 **Estimated modification amount:** \$5,320 **Estimated total award value:** \$58,520

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

Rebuild the air conditioning chiller at General John Stricker Middle School. The contract includes all labor, materials, transportation, tools, and supervision.

Recommendation:

Award of contract is recommended to:

Carrier Corporation Baltimore, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, P.E.

Funding source: Capital budget