

## CONTRACTOR'S ACADEMY

January 24, 2012 – February 23, 2012

Tuesday(s) & Thursday(s)

6:00 pm – 8:30 pm

Prince George's Community College

301 Largo Road

Room TBA

### Who Should Attend?

Emerging and seasoned small and minority-owned businesses in the construction industry looking to build new relationships with prime contractors, and learn about new trends in the construction industry.

### What Will You Learn?

Hear from industry experts on construction-based marketing, cost accounting, bonding & insurances in construction, estimating, subcontract agreements & teaming agreements.

Project Management in Construction

Safety, LEED, construction technologies, and more...

### Instructional Leaders

- Dale Carnegie
- Forrester Construction
- Shapiro & Duncan Mechanical
- Lanigan, Ryan, Malcom & Doyle, P.C.
- Fougler-Pratt Contracting
- CRS, LLC
- Mindspring
- Safetyplus
- And more...



The Contractor's Academy is a 5-week contractor development program designed to provide small and minority owned business owners in the construction industry with skills and knowledge to help strengthen their business expertise. In addition, participants will learn how to better position their companies, and build long-lasting business relationships that will help their business grow and succeed!

**Only 20 spaces are available! All online registrations are due by January 17, 2012 (All mail-in registrations should be postmarked two weeks in advance of the class start date).** If you are interested in attending the Contractor's Academy, [click here](#) to register online (click Search & Register Cont. Ed. Courses and search course code CMB 301 49760) or contact June Evans at [evansjl1@pgcc.edu](mailto:evansjl1@pgcc.edu) to request a registration form. Send your registration form and check to **Cashier's Office PGCC, 301 Largo Rd, Largo, MD 20774. Make checks payable to Prince George's Community College.**

**Date(s):** Jan. 24<sup>th</sup>, 26<sup>th</sup>, 31<sup>st</sup>  
February 2<sup>nd</sup>, 7<sup>th</sup>, 9<sup>th</sup>, 14<sup>th</sup>, 16<sup>th</sup>, 21<sup>st</sup>, 23<sup>rd</sup>.

**Time:** 6:00 pm – 8:30 pm

**Location:** Prince George's Community College  
301 Largo Road  
Room TBA  
Largo, MD 20774

**Cost:** \$118.00 (\$7.00 registration fee. Cost for residents outside of Prince George's County is an additional \$5.00, Cost for resident in other states and the District of Columbia is an additional \$10.00, and a \$50 flat fee for persons 60 years and older).